



February 22, 2007

MANUFACTURER OF CUSTOM SHUTTERS

Gordon Wynn  
Wynn Construction  
1275 Santa Ana Valley Road  
Hollister, CA 95023

FAXED

Dear Gordon:

I wanted to take a moment and thank you for your professional assistance with our recent construction project. As you know, the additional 50,000 square feet has become a tremendous asset to the success of our business. The building you sold us has turned out to be quite a nice building and we have used this in our advertisement and promotion. We had not only the interior professionally photographed, but we have had the exterior photographed in aerial format and will be using it at our upcoming trade show in Washington, D.C.

In particular, I wanted to thank you for all the support you provided. There were countless times that other tradesmen did not do their part on our project or in some way let us down. Whenever that happened, you picked up the pieces from them and never once whined or cried about doing so. I know doing this cost you money, time, and energy on your part. I also know you did so, because you knew it was the "right" thing to do. I wanted you to know that this support did not go without notice. And, this is the reason I am writing you this letter.

I want you to know that I would be happy to be used as a reference for any future potential clients you may encounter. Anyone who is considering working with you is more than welcome to call me at any time. I would be more than happy to share with them my viewpoints. I feel that I received the best service that anyone in San Benito County could have ever offered me. Yet, at the same time, I got a very fair and competitive price. This translates into true value on my end.

In fact, anyone considering working with you should know that I am beginning a new project on my personal ranch home later this year and I do plan to continue working with you and your company. So, not only am I a pleased customer of yours, but I am pleased enough that I am planning to be a repeat customer of yours.

Again, thank you for all you have done for us. You have helped us, as well as our 75 employees and their families that rely upon our operation. This in turn has allowed us to help many of our customers and vendors be more successful too. Thank you for being a part of that success.

Regards,

A handwritten signature in black ink, appearing to read "Bill Lee".

Bill Lee  
President